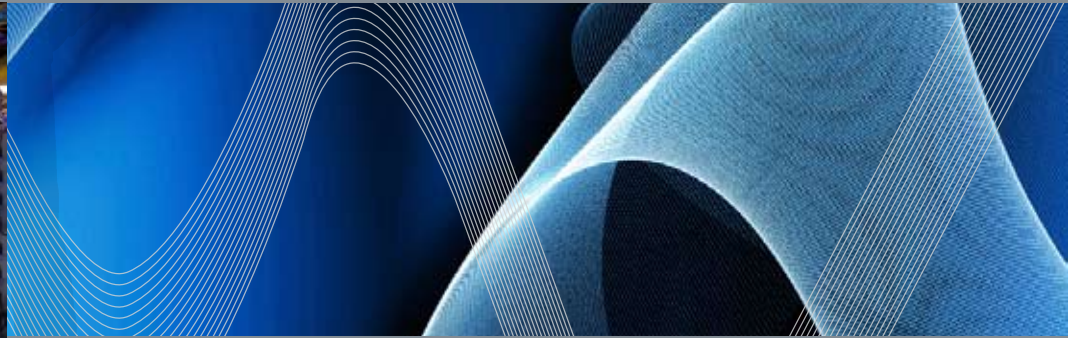


Case Study: CALVERT TECHNOLOGIES



I could see the benefits of the system within a couple of days – it was amazing. Before Jim2 I had very little visibility of the top-selling stock items. Since Jim2 our working day has really changed. The system is easy to use and finally, our time and workflow is being captured.

Dean Calvert
Company Director
Calvert Technologies

COMPANY: CALVERT TECHNOLOGIES

BUSINESS CLIMATE: EXPERIENCING GROWTH

CHANGE CATALYST: OUTGROWN ACCOUNTING SOFTWARE

SOLUTION: Jim2[®] BUSINESS ENGINE

Accounting for Growth

With its headquarters in Woodville, South Australia, Calvert Technologies provides information technology support and consultancy services to SMEs throughout Australia. Clients are drawn from professional services, retail, not for profit, health services, manufacturing, financial services (with some larger customers over 100 employees).

Founded in 1996 by Dean Calvert, Calvert Technologies has eight full time employees and is looking to further expand its business to 11 employees by the end of 2008.

Calvert Technologies prides itself as being different to other 'computer support' companies in approach to technology and to clients. The staff at Calvert have positioned themselves as an extension to their customer's business – they are their customer's IT department.

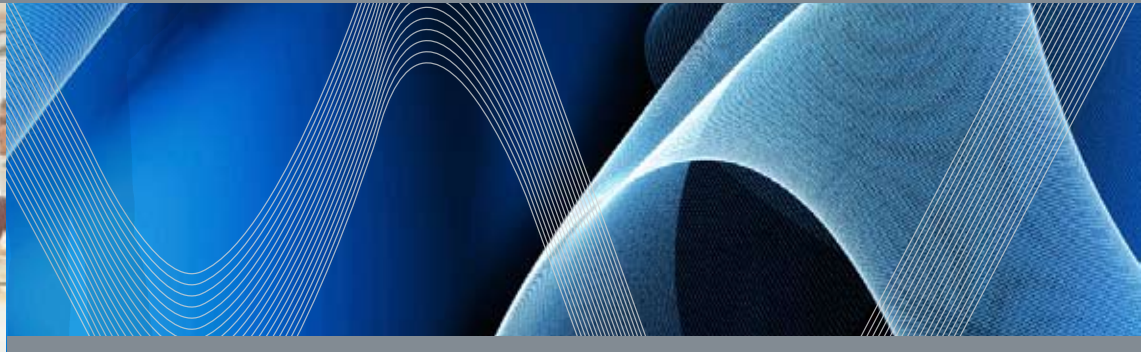


Our purchase orders are now electronically linked to jobs and invoices, timesheets are 100% accurate and costs for transport from job to job is recorded.

Dean Calvert
Company Director
Calvert Technologies



CALVERT TECHNOLOGIES



I was amazed at how intuitive and straight forward Jim2 Business Engine was. It did exactly what I was looking for.

Dean Calvert
Company Director
Calvert Technologies



connecting people and business

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BUSINESS



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Happen Business is a 100% Australian owned and operated company. Happen Business offers Australian designed, developed and supported products, delivery world class software solutions right here at home.

Jim2 Business Engine Designed and developed by Happen Business. Contact Happen Business today on 02 9570 4696 to find out more about Jim2 Business Engine.

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BUSINESS CHALLENGE

Through the late 1990's, Calvert Technologies business was growing at a rapid pace which resulted in the daily administrative reporting and accounting significantly increasing. With a small number of staff and a growing client base, time for billing and reporting was falling behind.

Also, delegation of jobs to staff members at various customer sites was becoming difficult. This position was critical to Calvert Technologies' success. Falling behind in this area was not an option.

The staff at Calvert Technologies needed a comprehensive system to centralise and integrate all areas of the business process and workflow. They needed more control over the everyday activities of the business. The systems in place were simply not meeting these needs. Needed was a system that would assist Calvert Technologies meet current challenges and to grow the business further.

SUMMARY

The staff at Calvert Technologies could see the flow of their business clearly. Time was being recorded more accurately, jobs were being delegated and managed more effectively and the overall communication among staff and customers significantly improved. The time spent on reporting for all of the staff at Calvert was reduced from days to hours and even to minutes for certain reports.

RETURN ON INVESTMENT

Dean Calvert estimated the time for the system to pay for itself was less than 12 months. "I really wished I had put Jim2 in earlier, we battled with the old software and old processes for far too long." **Dean Calvert**



connecting people and business

KEY BENEFITS

- **Integrated and centralised the business workflow and cut down on reporting and invoicing time dramatically**
- **Return On Investment less than 12 months**
- **Time taken for billing, and assigning jobs radically reduced**

FINAL WORD...

"We are now even recommending Jim2 to our own customers who have a similar business model to ourselves. To provide professional advice like that shows the confidence and trust we have in Jim2 Business Engine.

It really is a dream package for any SMB looking to have full control and transparency over their business."

Dean Calvert