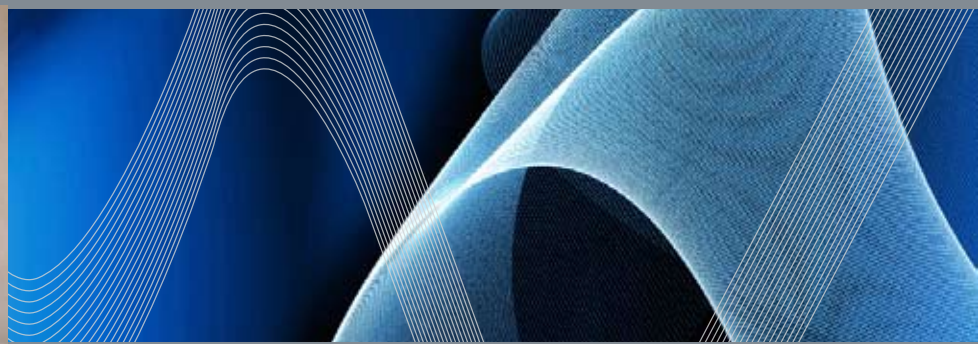


Case Study: Solar City Office Equipment



COMPANY: SOLAR CITY OFFICE EQUIPMENT

BUSINESS CLIMATE: GROWING, GROWING, GROWING

CHANGE CATALYST: POOR SYSTEMS, LOST REVENUE FROM JOBS

SOLUTION: Jim2[®] BUSINESS ENGINE

“It’s extremely pleasing to see that Jim2 has sped up our copy counts”

Isa Graham
Finance Manager
Solar City Office Equipment

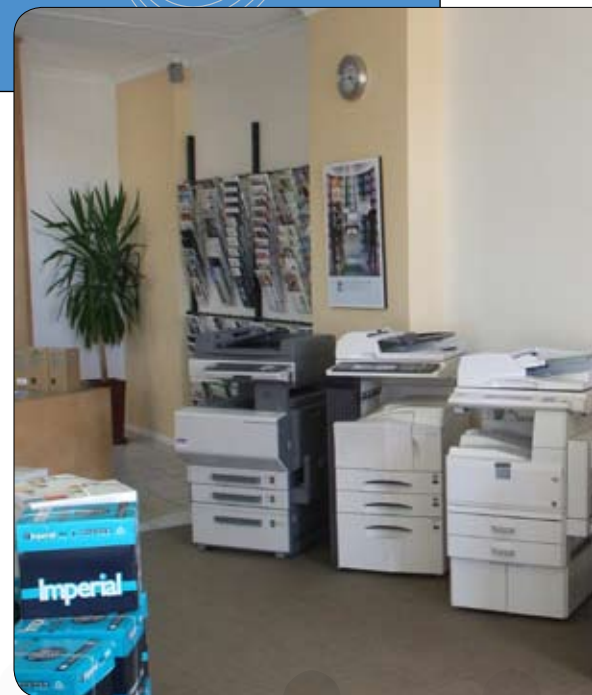
Let The Sun Shine...

Solar City Office Equipment (SCOE) has been selling and servicing Office Equipment in the Goulburn Valley and North East Victoria for over twenty years.

Founded on more than 58 years of combined local and national service experience, specialising in photocopiers, fax machines, computers, printers and network solutions, SCOE offers a Total Office Solution for all businesses, providing excellent sales and after sales service. SCOE are proud to be associated with leading office equipment suppliers such as Lanier Australia, Konica Minolta, OKI, Delf Systems International, Brother, Kyocera and Mita

WHAT PROMPTED THE CHANGE?

Solar City Office Equipment were experiencing problems with system exports and imports, reporting, and double entry of information in different systems. Job sheets were slipping through the gaps and therefore not being charged out. SCOE needed to plug these gaps before they became a major problem.



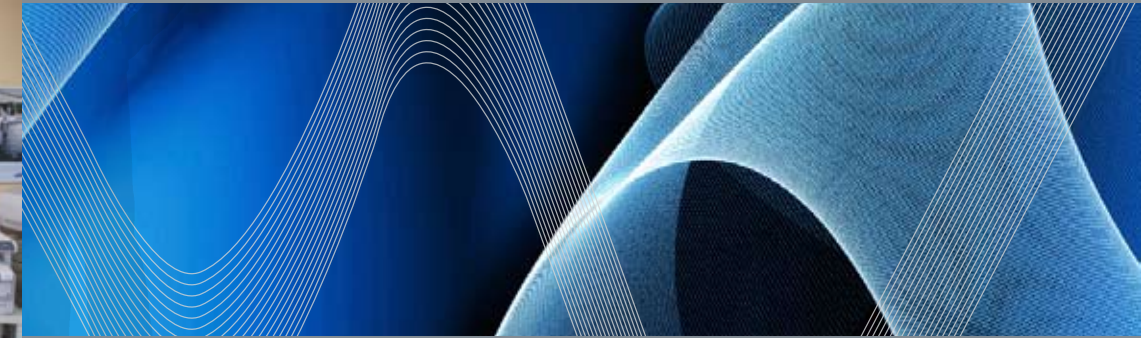
“Jim2 Photocopier Edition links Purchase Orders to Jobs and Invoices, with nothing falling through the cracks anymore.

Jim2 makes so much sense. It ties together important elements of my business”.

John Montagner
Director
Solar City Office Equipment



Case Study: Solar City Office Equipment



OUT OF CONTROL WORKLOAD

Growth within a small/medium business is fantastic at anytime. Spectacular growth however can cause it's own fair share of headaches if your systems are not geared up for it. Extra workload was starting to creep in at Solar City - entering data and running spreadsheets. Not being able to track and consolidate all these systems or even track the process of a job when logged was causing frustration.

"Jim2's ability to track a job from the moment it is logged through to the final process on invoicing was heaven sent."

"The profit reports for Machines (Copiers) was extremely useful" Isa Graham, Finance Manager, Solar City.

"JIM2 MET OUR NEEDS"

"After much discussion it was decided that Jim2 Photocopier Edition definitely could meet the needs of Solar City as a growing copier business.

We found the implementation process excellent. Our Implementer kept us on our toes and was very knowledgeable.

The training was very good - we were up and running immediately. And the after-sales support is GREAT."

"IMMEDIATE DIFFERENCE"

We were able to run reports and keep track of the jobs being processed within our system straight away. We were able to over-perform in terms of turnaround time.

KEY BENEFITS

- Reports, Reports, Reports...
- One integrated system
- Unlimited email support
- Job-tracking
- Linking Purchase Orders to Jobs and parts tracking
- Meter Reads Automation

FINAL WORD...

"I really liked the amount of information you can get out of the reports- as the business owner this is crucial for me."

"Jim2 has taken my business to the next level!"

John Montagner
Director
**SOLAR CITY OFFICE
EQUIPMENT**