

## Sales and Service

Jim2<sup>®</sup> Business Engine

Jim2 Business Engine has been a big hit with Sales and Service companies throughout Australia. With so many companies choosing Jim2 Business Engine to drive their business, Jim2 has become the standard, and for good reason... it's a feature-packed product, designed to meet the needs of Australian computer sales and service companies.

In particular, sales and service companies benefit from the following Jim2 Business Engine features:

### Sales

- Barcode stock sticker generation and printing.
- Autocreation of purchase orders.
- Real-time sales, service, inventory and financial information.
- Integrated POS functionality – including support for product scanning, docket-style invoicing, and individual till reconciliation.
- Serial number tracking.

### Service

- Generation of Job stickers, Job receipts, Job sheets and on-site forms.
- Remote access.
- Service contract, pre-paid service and third-party warranty servicing.
- Photocopier contract management.
- Kitting and Packaging for system builders and catalogue specials.
- Actual versus billable labour reporting.
- Auto-add 'minimum service charges'.
- Live lists of all service Jobs – who is doing what – and scheduling Jobs to meet customer requirements.
- Tests and checks for technicians to approve and sign off.

### Accounting and Financials

- Correct handling of central billing.
- Rebate and price protection management.
- GST management and reporting for both cash and accrual method.
- Bank account, bank deposit and till reconciliations.
- Live Debtors and Creditors.
- Print, email and/or fax Statements, Purchases and Invoices.
- Live business analysis – productivity reporting, live Balance Sheet and Profit & Loss.

### Integrated System

Imagine your store recording all elements of a sale, service, or purchase into the same system – instantly being able to run Job profit reports and track serial numbers from customer sales back to purchase orders and Invoice numbers. Jim2 Business Engine uses Microsoft SQL Server, providing stability, security and scalability. A Jim2 licence allows for multiple branches, departments and locations – giving your business the power to operate over multiple sites.

## Fact Sheet

### Relevant Reports

Stock profit, Job profit, live Balance Sheet and Profit & Loss. Jim2 includes 'Top X' reports to help you identify and focus on your top 'X' stocks and customers. Jim2 records your staff's actual labour statistics on your jobs and can report information on actual versus billable labour.

#### Job Profit

Job#	26958	Cust#:	HAPP	Tax Paid:	<input checked="" type="checkbox"/>
Date In:	14/04/2005	Inv No:	114084	Job Type:	Service
Date Out:	14/04/2005	Name:	John Watkins	Status:	FINISH

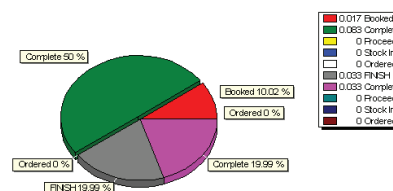
  

Stock Code	Description	Unit	Value Sold	Cost	Profit
<b>Stock</b>					
A200721400	Targus Lappac 5 Laptop Bag	UNIT	71.8182	46.05	\$23.77
A200769000	Warranty Toshiba TFT 3 Year	UNIT	271.8182	224.00	\$47.82
A200777400	Toshiba Tecra A2 P-M 1.5GHz Notebook Win XP Pro	UNIT	2250.0000	2025.00	\$225.00
A505058510	Mouse M5 Basic Optical OEM	UNIT	18.1818	13.7545	\$4.43
C920908300	Norton Internet Security 2005	UNIT	135.4545	98.78	\$36.67
K1131409000	Stapler Rapid StandUp Cobra Blue	UNIT	12.6818	8.78	\$3.90
K1142640000	Staples Rapid 26/6 Box 5000	UNIT	2.4091	1.52	\$0.89
			<b>\$2,762.36</b>	<b>\$2,419.88</b>	<b>\$342.48</b>

#### Actual Labour Hours

Labour type	Hours
Research	0.6667
Sales	0.5
Workshop	2.5
	<b>3.67 (3:40)</b>

#### Time Analysis By Status




### Stock

How many individual products do you sell? How many different labour charges do you use? Jim2 gives you the power to implement true stock control – using FIFO (first in, first out) stock principles. Jim2 features serial numbering on your choice of product lines and allows stock grouping to give you better reporting and searching. You can raise purchase orders through Jim2 for the basic stock that you sell, or place specific purchase orders for customer special orders. If you don't want to type up the orders, then use 'Auto Create Purchase Orders' and Jim2 will create the order for you, using vendor stock codes, ready for you to print, email or fax directly to your vendor. On receipt of your stock, you can print stock stickers that include retail pricing and barcodes.

Your Company

CAM.BENQ1300



BenQ 1300 camera  
\$99.00

## Creditor and Debtor Management

Finish a purchase order (receive the stock and approve the payment), or raise an invoice for a customer, and your creditor and debtor management runs in the background. No more double keying of this data – Jim2 is recording the money owed and received, building statements and remittances, using electronic banking to pay the bills, and recording GST liability. Your business is now monitoring the financial side by tracking every purchase and sale, returning control over your cashflow back to you – and in real time. Jim2 even manages your Leading Edge central billing.

Viewing Creditor COMP.WHOLE Computer Wholesalers

Card Code: COMP.WHOLE Date: 09/07/2018 Type: Payment

Computer Wholesalers  
Unit 541-550 Liverpool Road  
Ashfield NSW 2131

GL Acc: Payment By: Cheque No: Amount: 0.00 Tax: Currency: AUD

Comment:

Follow Up: 13/12/2013

Amount Overdue: \$792.91

Amount Owed: \$18637.91

Credit: \$1257.91

Prepayments: \$0.00

Account Bal: \$17380.00

Account Bal: \$17380.00

GL Acc Bal: \$0.00

Purchase Order List

Payment Approved	Vend. Inv#	Pay#	Date	Purchase Amt	Paid Amt	Discount	Account Fee Discount	Paid Now	Balance Due	Date Due	Pa
✓	12345		13/12/2016	2200.00	942.09				1257.91	27/12/2016	
✓	9999		30/06/2018	3850.00	0.00				3850.00	14/07/2018	
✓	9999		23/06/2018	6765.00	0.00				6765.00	07/07/2018	
✓	12345		13/06/2018	748.00	0.00				748.00	27/06/2018	
✓	asdf		14/06/2018	22.00	0.00				22.00	28/06/2018	
✓	123456		09/07/2018	5995.00	0.00	299.75			5695.25	23/07/2018	

## Service Management

The customer brings in the Desktop PC that needs repair. When the sales person books in the Service Job, the customer can receive a detailed Job receipt, including your Service Terms and Conditions, and listing all supplied products (disks, cables, devices). Each supplied product of the Service Job can have a Job sticker. Booking in instantly informs the workshop of the details of this job, including which tech is allocated to work on the Job, all the customer's information, job number, fault description, book-in comments, job priority, job status and additional parts supplied by the customer (keyboard, mouse, etc). As the job is worked on, the technicians share responsibilities, each entering comments, their labour, parts and software used into the Job, giving a complete cost and preparing the Job for invoicing.



Job Labour  
Daycom Electronics Pty Limited  
Job No. 38 - VGA Monitor

Date	Name	Duration	Notes
Workshop			
01/01/2008	Frank Lampard	0:30	
Total		0:30	
TOTAL		0:30	

## Point of Sale

Scan the Jim2 barcode stickers, press F6, print, fax or email the invoice, take their money. If they return the goods – click on Return from Customer and complete the transaction – Jim2 knows exactly what the customer has purchased, and can link the stock back to a supplier invoice for manufacturer warranty issues.

DEMO Company, 123 Smith Street,  
SYDNEY, NSW, 2001  
ABN: 12 345 678 900

**TAX INVOICE # 86**

Invoice to:  
Ellen Hannan  
14 Rose St  
PEAKHURST NSW 2210

Sale of Goods  
10/08/2007 11:29:52 AM  
Served by System administrator

Description	Qty	Price	Total
P2 LCD 17" Monitor Serial #dhd002	1.00	\$520.00	\$520.00
P2 LCD 19" Monitor	0.00	\$593.45	\$0.00
<b>Total</b>		<b>GST</b>	<b>INC</b>
Includes		\$47.27	\$520.00
<b>Total</b>		\$47.27	\$520.00

**PAYMENT**

## Quotes

Add the quote, enter the recommended stock lines, or build a kit to meet an end price, then print, fax or email. When they accept, click Create Job, autocreate the Purchase Order if the goods aren't in stock, and if they are in stock, press F6 to Invoice.

**Jim2 BUSINESS ENGINE**

**Quotation**

Quote: 4  
Date: 19/02/2016  
Quotation Valid To: 20/03/2016  
Date Goods Required: 26/02/2016 Tax Paid:

**Happen Business Pty Limited**  
From: Happen Business Pty Limited  
PO Box 1  
DEMOVILLE NSW 2111  
ABN:

**Account Contact Details**  
Attn: System administrator  
Email: demo@demo.com.au  
Tel: 9570 4696 Fax: 9580 8253  
Web: www.demo.com.au

**Quotation To**  
Attn: Barry Allen Code: CHECKERS  
To: Checkers Printers Pty Limited  
Suite 24, 16 Barry Avenue  
Mortdale NSW 2223

**Ship To**  
Attn: Barry Allen Code: CHECK  
Ship: Checkers Printers Pty Limited  
Suite 24, 16 Barry Avenue  
Mortdale NSW 2223

Tel: 02 9985 8585 Fax: 02 9985 2252

Tel: 02 9985 8585 Fax: 02 96

Order:

Dear

Qty	Description	Unit	Price
1.00	Silver Devo (Standard)	UNIT	\$27.00

**Totals**

	GST	In
Recommended Items	\$0.00	!
Optional Extras	\$0.00	!
Freight	\$0.00	!
<b>Total</b>	\$0.00	!

Regards,  
Harry Rednapp  
Sales Manager  
DEMO Company Pty Limited  
Ph: 02-9570 4696  
Fax: 02-9580 8253  
www.demo.com.au

## Till Reconciliation

You can reconcile each till as part of your end-of-day routine and make minor adjustments to cater for unders/overs and rounding issues prior to doing a normal banking session.

**Till Reconciliation - Editing**

Select By: Details  
☒ Not Reconciled  
☐ Reconciliation #

Till #: 1 Till 1 Date: 10/07/2018

Comment:

Payment By:  
Cash (less \$100.00 float)  
Direct Deposit  
MasterCard/Visa  
Banked

Inv#/Chq# Date  
15 25/03/2011  
1058 24/05/2012

**Money notes/coins calculator**

Note/Coin	Qty	Total
\$100		
\$50		
\$20		
\$10		
\$5		
\$2		
\$1		
\$0.50		
\$0.20		
\$0.10		
\$0.05		

Total \$0.00  
Total less \$100.00 float -\$100.00

Hide Details OK Cancel

See also: Jim2 Mobile and Happen Cloud Fact Sheet



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