

## WHAT PEOPLE SAY ABOUT JIM2

**We were operating with 17 staff when we implemented Jim2. Now we're operating with 14 staff and we'll turnover \$3.8 million this year... Jim2 paid for itself in the first twelve months.**

Darryl Gravestocks, Founder  
Murray Computer & Office Shop

**Not only did Jim2 improve our procedures and save us costs in wages – but our business increased its revenue by 68% as a direct result of implementing Jim.**

Kylie Murr  
Business Equipment Maintenance

"We had implemented two different accounting/job costing systems before we got it right with Jim2. We found that the team from Happen took time to understand our business. Jim2 has provided us with a framework to manage our business more effectively."

Tracey Bell  
Office Manager  
Inter-Chillers

"Jim2 is a great investment. We only have 1 x staff member who does our complete book work including purchasing, accounts, payroll, stock control and general office admin. Without Jim2, I would need 2-3 extra people. That's \$35-70k per year saving within itself without including other benefits."

Troy Adams  
Managing Director  
Beta Computers

"We are a manufacturing and service company that had strong manual systems in place to manage our business. However, Jim2 allowed us to change from a manual process to an automated electronic process where we all have the information at our fingertips – we no longer waste time managing paperwork. In fact Jim2 has enabled us to keep our administration lean and concentrate on what makes our business money."

Robert Bloor  
Managing Director  
BVI Engineering

"We are coming up on two years since we switched to Jim2 and have to say that the benefits have been terrific: More money, more spare time and less worry about our business.

It took us some time to be convinced of moving away from our previous software but Jim2 has given us improvements in all facets of our business that has truly resulted in more money, more spare time and less worry.

Jim2 is so much more than an accounting system as it manages all our service, sales, retail, stock, accounting and photocopier contract requirements and has empowered our team to be more effective and productive."

Ian and Elisa Cairns  
Warrnambool Business Machines

"I was amazed at how intuitive and straight-forward Jim2 Business Engine was. It did exactly what I was looking for. It really is a dream package for any SMB looking to have full control and transparency over their business. From basic reporting to full in-depth accountability, this solution was perfect for our needs. With Jim2, it's like looking through a glass window and seeing every aspect of your business in an organised, manageable form."

Dean Calvert  
Managing Director  
Calvert Technologies



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"With **Jim2**, we have live control. The interesting thing is; we are doing about the same amount of work, but now, only activities that actually make money. Once we were able to gain an accurate picture on the company, we discovered that operations had been static or going backwards over the past few years. Through **Jim2** we were able to reverse that position and create the strategy that significantly improved our position on a global basis, profits followed."

**Ben Hawke**  
Company Director  
Seahawk Australia

"**Jim2** helped us remove the limitations that were restricting our growth. Now we can get more work done, offer better value to clients and increase our profits. **Jim2** paid for itself within 12 months, it is a very good investment!"

**Hugh Lovesy**  
Chief Executive, Little Fish

"We needed a system that could manage the logistics & financials for our Photocopier Service Contracts, Time & Materials Contracts and Managed Service Contracts. Not just scheduling what needed to be done and when, but to monitor exactly what each contract was costing us to maintain.

In fact **Jim2** has enabled us to manage our service work, contract work, repair history and reworks in one application - that also handles all our sales. For our retail showroom **Jim2** prints very professional price stickers with logo, RRP and barcodes so that our Retail staff can just scan the price sticker and produce a receipt fast and efficiently."

**Jill Elkins-Dickeson**  
Grangeburn Office Supplies

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"I am a big believer in 'you pay for what you get,' in this instance I too was wrong.

The investment we made in the solution was minimal considering the amount of time and money it has saved us at all levels, from purchasing to sales to stock take. It all adds up to serious time saving, that equates to real dollars in today's marketplace."

**Mark Pace**  
Managing Director  
Sterling IT

"After 24 years of stocktakes with several different software packages, I would like to say that the one we have just performed with the **Jim2** stocktake function, has been the easiest, least hassled, quickest ever. Thanks guys."

**Craig Robertson**  
Wimmera Office Equipment

